

**cogit**



Channel Partner

# Company Profile

## Cogit



**cogit.global**



We specialize in **IT systems supporting the use of data in management**. We help teams, boards, managers and controllers make better decisions and plan the future based on data.

We have partnered with a wide range of clients around the world working with controlling, financial consolidation, IT and analysis departments enabling them to spend more time on business instead of data structures, patches, dimensions, formulas accuracy and reports formats.





## About us

Cogit is the oldest consulting company on the Polish market specializing in the implementation of business management support systems. Cogit's history began in Ireland in 1985, where Codec was founded. The Polish branch of the company was established in 1995. As part of the group's development, a competence centre for systems supporting planning, analysis and decision - making was established in Warsaw. In 2018, Cogit entered a new phase of growth. As a result of a management buyout carried out by the board of directors managing the company since 1997, Cogit gained independence, which enabled the company to dynamically expand its offer and become more competitive. Cogit remains the leader by implementing the first in Poland **controlling systems in the cloud**.

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Planning



Accounting



Controlling



Budgeting



Analysis



Financial  
consolidation



Reporting

Cogit effectively supports management processes, including: planning, budgeting, forecasting, reporting, analysis and financial consolidation. We assist all departments in the organization, from controlling and finance to sales, logistics and operations. In our work we combine the knowledge and experience of business and IT experts. Our clients are mainly large and medium-sized companies from all industries. We are proud of our long-standing partnerships with leaders in banking, commerce, services, manufacturing, media and other industries. Based on the individual needs of each client, we advise and implement systems best suited to the requirements and expectations of our partners – global software leaders.

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## What sets us apart

- **A comprehensive offer focused on management support using data** - from obtaining and ensuring their quality to advanced planning, analytical and reporting systems.
- **Focusing on effective business solutions** - we are fully aware that an IT system provides value only when it is properly implemented and used effectively.
- **Our team** - we have knowledge and experience accumulated during implementations carried out for many companies in Poland and Europe.
- **Independence from technologies and systems** - we select our solutions optimally to meet business expectations and the selected digitalization strategy.



## Our team

A particularly important value of Cogit is our team. We are proud of our qualified and experienced team of consultants and their extensive knowledge of IT, strategy and finance. The competence of Cogit's staff is documented by our clients' testimonials, successfully completed implementations, and business successes achieved by companies using our solutions.

## Project methodology

To ensure the success of all our projects, we tailor our project management approach to the specifics of the client and the type of the project. We use agile SCRUM methods and the reliable, universal PRINCE2® approach to project management. Our team includes certified experts with years of experience in project management.



Numer Certyfikatu 21421-1SN-001PL

## Over 30 years' experience with Infor systems

Experienced team ready to support and develop Infor EPM (including any previous version) and Infor BI solution. With experience across three decades, we're confident we have the people, tools and skills to provide top of the line service for even the most complex of issues.



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## Our clients

Our clients are large and medium-sized companies operating in all areas of the economy. Organizations that consciously manage strategy, action plans or budgets cooperate with us to increase the efficiency of their business.

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### Banking and Finance

PKO Bank Polski, GPW, mBank, ING Bank Śląski, Bank Pekao, BNP Paribas Bank Polska, BOŚ Bank, DNB Nord, Rabobank, Emporiki, Fortis, Bank BPS, Deutsche Bank, Pioneer Investments, PKO Leasing, Zurich, Piraeus Bank.



### Commerce and Services

Leroy Merlin, LPP, Grupa Cichy-Zasada, Diagnostyka, Grupa LUX MED, Corinthia Group, CDP.pl, Buchmann, ITP, Expondo, Pracuj.pl, R&M MainServ, Rossmann, Brown Thomas, Selfridges&Co., Regus.



### Industry and Construction

Absolut, Ferrero, Arctic Paper, Bakoma, Aryzta, BZK Group, Casio Europe, EPP, Coloplast, Coveris, Dr Irena Eris, Eveline Cosmetics, Luxiona, Heinz Frozen Food Co., Kerry Foods, Kingspan, Kompania Piwowarska, Kraft, Pelion, Nordkalk, PBG, Pepsico, Rafako, Real Management, Robyg, Wyborowa.



### Telecommunications and Media

Agora, Orange, T-Mobile, RMF FM, Deutsche Telekom, Polkomtel, UPC, O2, Vodafone.



### Transport and Logistics

National Express, LOT, An Post, Aer Lingus, Britannia, DAA, Lufthansa.

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Looking for references from other sectors?

Contact us at  
**cogit.global**

## Our offer

Cogit's offer is a combination of specialized IT systems, a package of professional consulting, analytical and implementation services, and invaluable knowledge about the optimal use of professional systems in practice.

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### Controlling

- Planning and budgeting
- Forecasting and predictive analytics
- Measures and indicators (KPIs)
- Cost analysis and allocation
- Controlling dedicated models (HR, Marketing, Sales, Logistics, Cash Flow, Investments, Projects)
- Strategy and Performance Management

### Business Intelligence

- Reporting, analysis and data visualization
- BI Systems and Self-Service BI
- Networked BI and automated analysis models (ADR)
- Data Warehouses, in-memory databases, Data Lake
- Data Quality Management
- Master Data Management Systems

### Operational planning and logistics

- Systems for integrated sales and operations planning (IBP)
- Demand forecasting and planning
- Planning and synchronization of deliveries
- Inventory planning and optimization

### Financial consolidation

- Statutory and management consolidation
- Collection and validation of individual reports
- Reconciliations and eliminations of intra-group transactions
- Complete systems for financial consolidation

### Compliance

- Whistleblowing
- ESG Reporting
- MAR Reporting
- IR Management

Depending on the client's requirements and benefit optimization, we deliver our solutions in both traditional and cloud models.

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# Examples of Cogit implementations

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**Performance Management System, being a basic source of management information for managers at all levels.**

The comprehensive service of financial controlling processes includes budgeting, periodical reporting and mid-year result forecasts. Equally important areas of the system are: operational controlling, where full reporting on the effectiveness of the process of providing medical services is conducted, and the sales department, where the profitability of products for individual customers is reported.



**Central budget system including areas of departmental cost planning, P&L account, and expenditures and fixed assets.**

The solution is integrated with the source ERP system and Data Warehouse, and is managed by business users. Thanks to this approach, the time of handling budget processes has been reduced and they have been significantly simplified. The system simultaneously supports two geographically separate and economically different business areas of the Pernod Ricard group in Poland: production for the group and distribution on the domestic market.



**Implementation of the system supporting the planning and budgeting model applicable within the whole mBank Group.**

As part of the implementation, budget models (cost, income and central) of mBank were developed, and in the next stage a budget-reporting model equipped with a financial consolidation mechanism was built for the whole mBank Group.



**The solutions implemented by Cogit are used for planning, budgeting, analysis and reporting in most areas of the Bank's activity.**

Nearly 1,000 users use the system to plan revenues and operating costs, obtain comprehensive management information and link the incentive system to the results of management's work (Management By Objective).



**Implementation of a data warehouse and a system supporting the execution of budgeting, analysis and reporting processes.**

As part of a further project, demand forecasting and stocking in stores were added to the solution. The system is fully optimized and tailored to the needs of departmental representatives at each management level, used by dozens of people on a daily basis.



**Implementation of Performance Management System in the area of budgeting, performance monitoring and management consolidation.**

The system is used by the head office in Poland and by foreign companies. The distribution network includes over 1000 stores operating under various brands (Reserved, Cropp, House, Mohito) in 10 countries.



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